



Vehicle Pricing & Information
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Boats and Personal Watercraft

2000 MALIBU BOATS SUNSETTER LXI

Length: 21'
 Model Name/Description: SUNSETTER LXI
 Boat Type: Inboard Boats
 Hull Material: Fiberglass
 Beam: 7' 9"
 Engine: 1
 310 HP
 Gasoline
 Net Weight: 2900

	<u>Low Retail</u>	<u>Average Retail</u>
Base Price	\$14,690	\$16,750
Reported Engine Range: 301 - 350 HP (5.7L - 8.1L)		
Total adjustment for your engine(s): N/A		
Options		
Power Boat: CANVAS		
Boat Cover - Custom - 18 ft. thru 25 ft.	\$275	\$315
Power Boat: ELECTRONICS		
Battery Charger - Dual 10 amp	\$160	\$180
Depth Sounder	\$130	\$150
Power Boat: ENTERTAINMENT		
Stereo - am/fm CD player w/4 speakers	\$265	\$300
Power Boat: MISCELLANEOUS OPTIONAL EQUIPMENT		
Batteries - Dual w/Switch	\$135	\$155
Exhaust - Silent Choice	\$970	\$1,105
Fuel Injection	\$555	\$630
Propeller / Stainless Steel (3-Blade)	\$245	\$280
Swim Step - Teak	\$290	\$330
Power Boat: SKI BOAT		
Wake-Board Racks	\$185	\$210
Wake-Board Tower	\$880	\$1,000
Wake-Board Tower Speakers	\$590	\$670
TOTAL PRICE	\$19,370	\$22,075

Suggested List: \$32,600

Notes

THE VALUES REPRESENTED ARE FOR BOATS WITH BASIC EQUIPMENT. SOME VALUES MAY NEED TO BE ADJUSTED HIGHER FOR EXCESSIVELY EQUIPPED BOATS. (*)INCLUDES THE VALUE OF THE OUTBOARD MOTOR. (**)INCLUDES THE VALUE OF THE TRAILER. -- APPLY NOTE WITH * ONLY WHEN THERE IS AN ASTERISK(S) FOLLOWING THE MODEL NAME.

Value Explanations

Prices shown are retail consumer values and to be considered as selling prices. Trade-in and loan values are confidential for our dealers and industry base subscribers. Trade-in values are to be determined by local dealers and are generally lower than values shown.

Suggested List – We have included manufacturers' suggested retail pricing (MSRP) to assist in the financing, insuring and appraising of vessels. The MSRP is the manufacturers' and/or distributors' highest suggested retail price in the U.S.A. when the unit was new. The MSRP is furnished by the manufacturer and/or distributor and are assumed to be correct. Unless indicated, the MSRP does not include destination charges, dealer set-up, state or local taxes, license tags or insurance.

Low Retail Value — A low retail valued boat will show excessive wear and tear either cosmetically and/or mechanically. This boat may or may not be in running order. The buyer can expect to invest in cosmetic and/or mechanical work. Low retail vessels usually are not found on a dealer's lot. **Low Retail should not be considered a trade-in value.**

Average Retail Value — An average retail valued boat should be in good condition with no visible damage or defects. This boat will show moderate wear and tear and will be in sound running condition. The buyer may need to invest in either minor cosmetic or mechanical work.

Note: Vessels in exceptional condition can be worth a significantly higher value than the Average Retail Price shown.

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